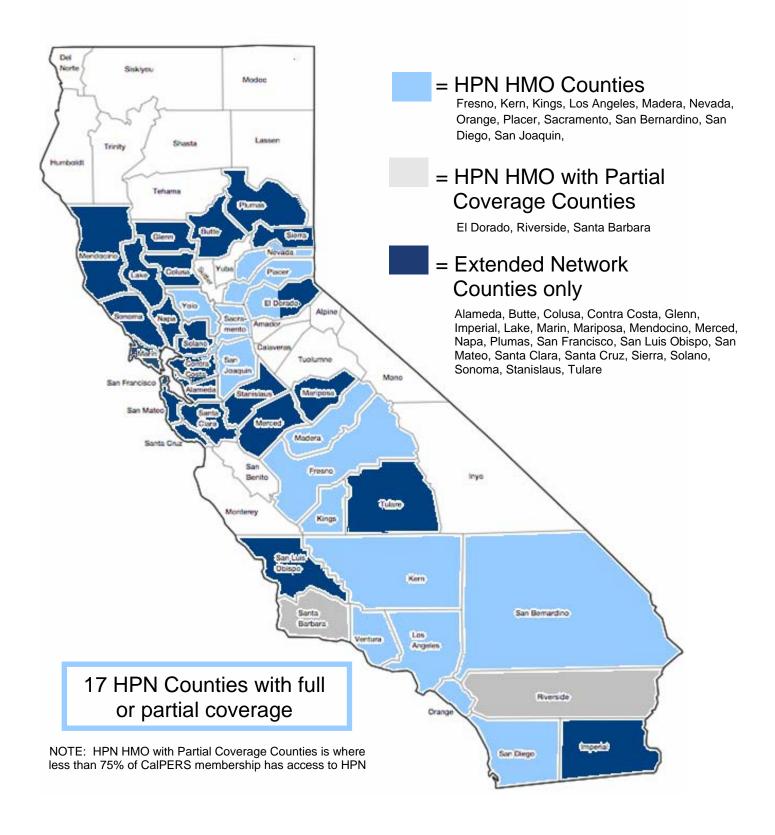
## Attachment 1 HPN Coverage Overview



### **Attachment 1**

### **Premium Differential**

% of Premium Differential		
Membership	HPN vs. 2007 Premium	Extended vs. 2007 Premium
State	-6 to -9%	4 to 6%
Region 1 (Bay Area/ Sacramento)	-5 to -7%	2 to 4%
Region 2 (Los Angeles)	-5 to -7%	2 to 4%
Region 3 (Other SCA)	-5 to -7%	2 to 4%
Region 4 (Other NCA)	n/a	n/a
Basic Composite	-6 to -8%	3 to 5%
Medicare	-6 to -8%	3 to 5%

#### **Attachment 1**

# Member Migration Preliminary Cost Savings Estimates

Extended to HPN Migration Assumption	Extended to HPN Projected Savings
5%	\$2 mil
10%	\$4 mil
15%	\$6 mil
20%	\$9 mil
25%	\$11 mil
30%	\$13 mil
35%	\$15 mil
40%	\$17 mil

Note: Preliminary cost savings estimates do not include migration savings from other health plans